

## ATTACHMENT 1

BEFORE THE  
FEDERAL COMMUNICATIONS COMMISSION  
WASHINGTON, DC 20554

In the Matter of

Implementation of the Pay  
Telephone Reclassification and  
Compensation Provisions of the  
Telecommunications Act of 1996

CC Docket No. 96-128

COMMENTS OF INMATE CALLING SERVICES PROVIDERS COALITION

RECEIVED  
JUL - 1 1996  
Federal Communications Commission  
Office of Secretary

Albert H. Kramer  
Robert F. Aldrich  
Jacob S. Farber

DICKSTEIN SHAPIRO MORIN &  
OSHINSKY LLP.

2101 L Street, N.W.  
Washington, D.C. 20037-1526  
(202) 785-9700

July 1, 1996

Attorneys for Inmate Calling Services  
Providers Coalition

Prescribing "fair compensation" for 0+ calls in the inmate environment even if the Commission does not do so with respect to 0+ calls in the general payphone environment is consistent with Section 276. Section 276 evidences Congress' intent that the Commission can address inmate calling services in a different manner than pay telephones. Section 276 defines "payphone service" as "the provision of public or semi-public pay telephones, the provision of inmate telephone service in correctional institutions, and any ancillary services."<sup>12</sup> By including "inmate telephone service" in the definition separately from general pay telephones, Congress made clear that they are not the same. Moreover, the definition contrasts the provision of general pay telephones with the provision of inmate telephone services. The focus on "services" in the instance of inmate calling underscores that ICSPs, unlike payphone providers, provide their own operator services and other services as an integrated package in addition to providing the equipment and a gateway into the public network. Thus, while the regulatory regime of Section 276 applies to both payphone and inmate calling services, there is a recognition that the two represent different packages of services that must be fairly compensated and that the Commission need not take the same approach in both cases.<sup>13</sup>

**B. The Commission Must Address the Unique Costs Associated with the Inmate Environment**

Three factors in particular contribute to the unique costs of the ICSP's integrated package of services and equipment. First, the specialized inmate calling

---

<sup>12</sup> 47 U.S.C. § 276(d).

<sup>13</sup> *Id.*

systems developed by ICSPs to meet the call control needs of confinement facilities require significant capital investment. Second, the level of bad debt associated with calls from confinement facilities is much higher than from public payphones. Third, labor expenses are high because ICSPs must maintain a customer services staff equipped to address the needs of the inmates, the inmates' families, and the confinement facilities. Each of these factors are discussed separately below.

#### **1. Inmate Calling Systems**

Inmate calling systems are designed to provide confinement facilities with an extensive series of control mechanisms over inmate calling. Those call controls serve to prevent or deter such abuses as the harassment of witnesses and jurors, and the use of inmate calling systems to engage in criminal activity. They also play a significant role in reducing the level of fraudulent inmate calling. At the same time, the call controls function to ensure that the inmates are provided with fair and reasonable access to phones.

The most basic of those call control functions is the blocking of all non-0+ collect calls. Inmate calling systems must block all direct-dialed calls, access code calls, and calls to numbers such as 700/800/900, 950, 976, 411, and repair service. Blocking calls to these numbers reduces fraudulent calling by limiting access to the public telephone network. Inmates thus have less opportunity to manipulate either a live operator or the network in order to defeat calling restrictions.

FEDERAL COMMUNICATIONS COMMISSION

Comments of Inmate Calling Services  
Providers Coalition

CC Docket No. 96-12  
Filed July 1, 1996

---

Another basic requirement for inmate calling systems is the ability to limit call duration and/or to limit calling to a particular time of day, which often varies from inmate to inmate. This serves to provide confinement facilities with control over inmate phone usage while allowing more inmates greater access to the phones available to them. Additionally, restrictions may be placed on the number of calls an inmate is permitted to make over a given period.

The ability to restrict inmate calling by called number is another specialized requirement of inmate calling systems. Confinement facilities often require that ICSPs block an inmate's ability to make calls to certain designated numbers, such as to judges or witnesses. Additionally, confinement facilities may require the ability to restrict inmate calling only to certain pre-designated numbers, such as family members or the inmate's attorney. These requirements prevent or reduce harassment, fraudulent calling, and the use of the inmate calling system to engage in other criminal activity.

At the request of the confinement facility, many ICSPs have put into place additional called number screening mechanisms that permit free calling to certain pre-designated numbers. These numbers typically include the public defenders' office, bail bondsmen, and commissary services.<sup>14</sup>

Some confinement facilities also request that ICSPs block calls attempted by particular inmates or calls attempted from certain inmate phones. This requirement

---

<sup>14</sup> In addition to the costs involved in maintaining the hardware and software to provide this service, the ICSP also bears the costs of transmission, which can amount to \$.25 or more for a 10-minute call.

FEDERAL COMMUNICATIONS COMMISSION

Comments of Inmate Calling Services  
Providers Coalition

CC Docket No. 96-12  
Filed July 1, 1996

---

assists in maintaining security. During a disturbance, for example, the ability to place calls can be restricted or disallowed completely. Confinement facilities also request that the ICSP be able to shut down the inmate calling system when inmates are being transferred in or out of the facility in order to reduce the security risk.

These call screening controls can require that the inmate calling system check four or more separate databases before a call is placed. The typical inmate call begins with the inmate lifting the receiver in his cell block. Responding to a series of prompts, he enters his personal identification number ("PIN") and the number he wishes to dial.<sup>15</sup> The PIN is then checked against an internal database for verification and to determine if the inmate has been pre-approved to place calls to certain numbers. If there are no pre-approved numbers associated with a given PIN, it is checked against a "negative database" of numbers that the inmate is prohibited from calling (e.g. witnesses or jurors). Next the called number is checked to ensure that it does not fall into any of the categories of blocked numbers (e.g. 800, 950, etc.) and to verify that it is not an international number. Assuming that the called number is not blocked, it is then sent to yet another internal database to check for the frequency of the calling inmate's phone calls to the same number. This so-called "velocity check" is designed to detect calls to "hot houses" established by an accomplice to allow the inmate caller to make three-way calls or to otherwise defeat the calling restrictions and gain open access to the public network. In addition, the called number may be checked against other inmates' calling

---

<sup>15</sup> Not all confinement facilities use a PIN system. Increasingly, many confinement facilities are moving towards requiring that inmate calling systems employ voice recognition technology to identify individual inmates.

FEDERAL COMMUNICATIONS COMMISSION

Comments of Inmate Calling Services  
Providers Coalition

CC Docket No. 96-12  
Filed July 1, 1996

---

records. Calls to the same location from multiple inmates may be an indication of criminal activity, for example, a drug ring. These numbers are reported to the proper authorities. Finally, the called number may be checked against the ICSP's billing database to check for an unusually high balance owed by the called party. This both helps to minimize the ICSP's exposure to bad debt and protects the called party from burdensome bills.

After all the internal database checks are completed, the called number is sent to the Line Information Data Base ("LIDB")<sup>16</sup> to determine if the number to be called has screening to block calls from being billed to it (e.g., payphones, hospitals or numbers blocked by the customer from receiving collect calls). This is necessary because if the call is completed to a number with billed number screening in many instances it is unbillable.

Only after the call has passed each of these screens is the call placed. During the call, the call controls continue. For example, the call is monitored to limit the duration of the call. When the time limit nears, the call processor warns of the time left; upon expiration of the time, the call is disconnected. The call is also monitored to detect and prevent three-way calling or call transfer to a third number once the called party

---

<sup>16</sup> LIDB is a series of interconnected databases maintained by the LECs to enable them to share validation and screening data with each other and other providers. Policies and Rules Concerning Local Exchange Carrier Validation and Billing Information for Joint Use Calling Cards, Report and Order and Request for Supplemental Comment, 7 FCC Rcd 3528, 3533, ¶ 27 (1992). LIDB data must be provided on a non-discriminatory basis. *Id.*, ¶ 30. Requesting carriers are charged a fee on a per call basis. *Id.*

accepts a collect call from an inmate. Again, this serves both to prevent the inmate from gaining open access to the public network and to limit fraud. Some inmate calling systems also use voice overlays to randomly announce during the course of the call that the call is from a confinement facility. This serves to prevent inmates from defrauding called parties who are unaware that the call they have received is from an inmate in a confinement facility.

In addition to the call controls discussed above, confinement facilities also typically require listening and/or recording capability. This capability is a valuable aid in detecting and preventing criminal activity. For example, the Arizona Department of Corrections reported that the monitoring of inmate calls enabled them to prevent a murder an inmate was plotting with an accomplice.<sup>17</sup>

Finally, inmate calling systems must also generally be able to provide customized call detail reports. These reports typically include the date and time of the call, the identity of the calling inmate, call duration, and the called number. Particularly where they are provided on a real time basis, the call detail reports assist in the detection and prevention of criminal activity and fraudulent calling. The call reports also provide the confinement facility with a record of each inmate's calling activity. This has proved to be a critical aid in apprehending escapees.

---

<sup>17</sup> See Policies and Rules Concerning Operator Service Access and Pay Telephone Compensation, CC Dkt. No. 91-35, Comments of Arizona Department of Corrections (April 1, 1991).



## 2. Bad Debt

Despite the best efforts of ICSPs, the levels of fraudulent or otherwise uncollectible calls run much higher than in the general payphone industry. According to data supplied by two major billing clearinghouses serving the inmate calling services industry, ICSP bad debt can be 30% or higher. On average, bad debt runs at roughly 15-20%.<sup>18</sup> Even those ICSPs that have been the most aggressive in implementing measures designed to reduce fraud have been unable to reduce their bad debt below 8-15% in most instances.<sup>19</sup> This is still several times higher than the level of bad debt experienced by non-inmate operator service providers billing through the clearinghouses.

## 3. Personnel

In addition to requiring specialized equipment and the high levels of bad debt, operating in the inmate environment is also extremely expensive because of the labor-intensive nature of the industry. Many independent ICSPs maintain a service and support staff on-site in the confinement facility to address inmate inquiries and to ensure that the inmate calling systems are in working order. The on-site staff also often assists the facility by administering the PIN system on its behalf. ICSPs also must maintain

---

<sup>18</sup> See letter from L. Basinger, Director of Sales, Zero Plus Dialing, Inc., to P. Braxton, Paytel Communications, Inc., dated July 6, 1994 (attached as Exhibit 1); letter from R. Evans, General Manager, OAN Services, Inc., to V. Townsend, APCC Inmate Services Committee, dated October 5, 1995 (attached as Exhibit 2).

<sup>19</sup> See, e.g., letter from A. Schumacher, Billing/Fraud Control Manager, Consolidated Communications, to V. Townsend, N.C. Payphone Association, dated February 16, 1995 (attached as Exhibit 3).

FEDERAL COMMUNICATIONS COMMISSION

Comments of Inmate Calling Services  
Providers Coalition

CC Docket No. 96-12  
Filed July 1, 1996

---

fully-staffed operations centers off-premises to respond to facility request and inmate and family concerns.

In addition to these customer support functions, ICSP personnel must also address the high rates of fraudulent calling from confinement facilities. Each day, the detailed call reports generated by the inmate calling system must be analyzed to detect possible fraud. While ICSPs have developed sophisticated software to perform the raw data analysis, trained staff must then review the output. Where calling patterns indicate possible fraud, the ICSP's personnel must immediately investigate and, if necessary, take corrective action. One ICSP conducts roughly 50 fraud investigations daily on a base of 400 phones serving 6,000 inmates. This investigation can include securing billing name and address information, contacting the called party at questionable numbers, and conducting credit checks. If the ICSP is unable to confirm the billing information, the number is immediately blocked. If three-way calling or fraudulent activity is suspected, this information is shared with facility administration. The ICSP also coordinates its investigation and shares information with the appropriate LEC and interexchange carrier counterparts ("IXC") in order to reduce subscription fraud.

**C. A \$.90 Inmate System Compensation Charge  
Will Allow ICSPs to Recover Their Unique  
Costs and Will Provide Fair Compensation**

ICSPs must be fairly compensated and there must be full recovery of the unique costs they face. Since those costs are associated with all calls from confinement

**Certificate of Service**

I hereby certify that on February 12, 1997, a copy of the foregoing Comments of the Inmate Calling Service Providers Coalition on Pactel's CEI Plan was sent by first-class United States mail to:

Lucille M. Mates  
Jeffrey B. Thomas  
140 New Montgomery Street, Room 1522A  
San Francisco, California 94105

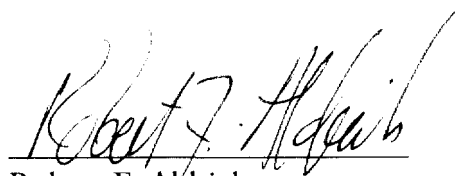
Polly Brophy  
1010 Wilshire Boulevard, Room 1501  
Los Angeles, California 90017

Nancy K. McMahon  
2600 Camino Ramon, Room 2W903  
San Ramon, California 94583

Margaret E. Garber  
1275 Pennsylvania Avenue, NW  
Washington, DC 20004

Ms. Janice Myles\*  
Common Carrier Bureau  
Federal Communications Commission  
1919 M Street, NW  
Room 544  
Washington, DC 20554

ITS\*  
2100 M Street, NW  
Room 140  
Washington, DC 20037

  
Robert F. Aldrich

\*HAND DELIVERY